**FAQ & Clarifications**

Q:  I am speaking for a MOPS group, (or something similar) where I will be talking about Juice Plus.  Do I get points for every attendee like a Wellness Presentation?

A. That is wonderful that you have the opportunity to speak to a large group about Juice Plus!  Congratulations!  As far as the contest is concerned, we will break it down into the categories that exist. You will receive:

5 points:  Hosting a Wellness Presentation or Prevention Plus

5 points:  For each of the attendees that you follow up with

10 points:  For any new customer!!

Q. Why don’t I get points for my attending a Virtual Franchise Presentation?

A. Attending a VF Presentation is a fantastic way to build your belief in our business.  We want people to focus on bringing guests to a VF Presentation, to help them grow their teams.  You can give yourself 10 points for every guest you bring to a VF Presentation, or every person you personally do a VF Presentation for!!

Q. If I am on a 3-Way call with my upline and downline at the same time, can I count that twice?

A. No Double Dipping  :)!!  3-Way calls are very powerful, but you will only get 5 points per call, even if you have an upline and downline on the same call.

Q. I have a friend in a remote area.  Can I get 10 points if she attends a Prevention Plus Webinar?

A. Webinars are not included in the game at this time.  A 3 way call to go through the information live as a webwalk would count though.

Q.If I make a lot of Voxer messages, can I get lots of points that way?

A. While checking Voxer and making messages helps  to grow your team and create a community, we have to cap both of these areas at 2 points per day or 14 per week.  It is important to use Voxer for communication, and you are encouraged to make more than one message per day, but points will be given for one message daily.  The goal for this category was to encourage people to start communicating via Voxer and to plug into the amazing training that exists here.  Focusing on all areas of activity are what makes the Virtual Franchise successful.

Q. Do I HAVE to be using Voxer to be able to participate in the game?

A. Because we decided to skip the weekly larger group training calls, all training will be done using Voxer.  This allows you and your team to get points, plug into the most important tool we have, and have more time to build your business.  All participants should not only sign up for Voxer, but also familiarize themselves with the basics that make it easy to use.  There is a “Voxer” folder under [www.thepeak.bz](http://www.thepeak.bz), “Tools”, “Dropbox” to help you with setup and training if you are new to Voxer…its easy! In order to teach, we have to learn and Voxer is the best source for verbiage, updates, encouragement, education, and communication.

Q. If I do a 3 way call with sidelines, does this count for points?

A. Although it is a nice service to others, for the game’s purpose, one of your team members, either upline or downline, would also need to be one of the people involved in the 3 way call.

Q. If I leave a message for a follow up call, do I get points?

A. No, you must speak with the prospect live. If you are following up with text or on facebook (because that is the only way you can reach them…LIVE conversation is best!) you must have an exchange back and forth …a conversation for the purpose of following up on Juice Plus.

Q:  Can we get points if the company gives us a customer?

A:  The answer is YES, you are having a double lucky day!! You do get to count points for orders that the company gives you!  Remember, you have earned that lead because you are Tier 1 qualified!

Q. Can a Voxer to a distributor count for a coaching call?

A.  No....a coaching call is a LIVE call.  You can give coaching tips on Voxer, but a coaching call is in depth planning with a distributor on your team to help move their business forward.

Q: I did a FB event and had 37 people who “joined” the event. Does that count 10 pts per person for a Live Appt?

A: Just because someone (they must be prospects, reps don’t count) said they were coming/joining doesn’t mean that they

actually showed up. You need to verify that they actually attended the Facebook event by:

Doing a roll call in the event that they respond to

You see them comment or like things during the event

You private message them during the event with something like, “Wow, did you see that?” and you find out they are on

During your follow ups you verify that they attended

Q: I am a wellness coordinator, do I get points for the customers I close for the medical professional?

A: While it is awesome that you are getting customers and helping people get healthier we feel it shouldn’t count the same

as your personal customers. You can count the follow up points though!

Q: How do I count a bar order?

A: It counts as one order, even if it’s the double quantity